



Press Release

iStar Announces Fiscal Year 2016 Results

NEW YORK, February 24, 2017

iStar (NYSE: STAR) today reported results for the fiscal year ended December 31, 2016.

2016 Highlights

- Company exceeded its target of 50% year-over-year earnings growth.
- Net income (loss) for the fiscal year was \$0.55 per diluted common share, versus \$(0.62) for the prior year.
- Adjusted income for the fiscal year was \$1.15 per diluted common share, versus \$0.35 for the prior year.
- Originated \$692 million of investments within the real estate finance and net lease portfolios.
- Monetized operating properties for \$377 million, generating \$109 million of income.
- Achieved target entitlement on approximately 90% of land portfolio.
- Raised \$775 million of debt and reduced overall indebtedness by \$732 million.
- Ended the year with \$749 million of liquidity.
- Reduced diluted shares outstanding by 38 million shares or 30% via stock buybacks and repayment of convertible bonds.
- Added as a constituent to the MSCI US REIT Index (RMZ).
- Hired Geoffrey Jervis in the newly created role of COO and CFO.



Fiscal Year 2016 Results

iStar grew net income (loss) allocable to common shareholders for the year by over 100% to \$44.0 million, or \$0.55 per diluted common share, compared to \$(52.7) million, or \$(0.62) per diluted common share for the year ended December 31, 2015.

The Company's management uses adjusted income as an internal performance measure and supplies it to investors as a supplemental non-GAAP performance measure. Management believes that adjusted income provides a useful measure of income because it excludes the effects of certain non-cash charges that management believes are not necessarily indicative of iStar's operating performance and it includes the effect of gains or losses on investments when realized. In addition, the Board of Directors determines compensation in part based upon adjusted income. Adjusted income represents net income (loss) computed in accordance with GAAP, prior to the effects of certain non-cash items. The calculation of adjusted income and reconciliation to GAAP net income is presented in the financial tables that follow the text of this press release.

In the second quarter of 2016, the Company modified its presentation of adjusted income to reflect the effect of gains and losses on certain non-cash charge-offs and dispositions on book value gross of loan loss reserves and impairments.

The Company also exceeded its 50% year-over-year growth target for adjusted income per share. Adjusted income allocable to common shareholders for the year ended December 31, 2016 was \$1.15 per diluted common share, or \$112.6 million, net of a \$14.8 million loss associated with the modified definition of adjusted income. This compares to adjusted income allocable to common shareholders for the year ended December 31, 2015 of \$0.35 per diluted common share, or \$29.7 million, net of a \$55.4 million loss associated with the modified definition of adjusted income.

Fourth Quarter 2016 Results

iStar reported net income (loss) allocable to common shareholders for the fourth quarter of \$(19.3) million, or \$(0.27) per diluted common share, versus \$7.7 million, or \$0.09 per diluted common share for the fourth quarter 2015.

Adjusted income (loss) allocable to common shareholders for the fourth quarter was \$2.7 million, or \$0.04 per diluted common share, versus \$(13.2) million, or \$(0.16) per diluted common share for the fourth quarter 2015.

"We made progress this year," said Jay Sugarman, iStar's chairman and chief executive officer. "We made investments in attractive real estate finance and net lease opportunities throughout the year and, during the second and third quarters, advanced on our goal of strategically monetizing certain assets within our operating portfolio. During the year, we also reached several value-creating milestones in our land portfolio. Transaction-driven earnings continue to be material to our results, which also means that earnings can be lumpy quarter to quarter. We expect this to continue in 2017 as we make



further progress in transitioning our portfolio towards assets that generate recurring income streams.”

Earnings Guidance

iStar announced net income and adjusted income per share guidance for the fiscal year 2017. The Company currently targets net income per diluted common share of approximately \$0.65 and adjusted income per diluted common share of approximately \$1.50 per share in 2017. This guidance assumes that general macro economic conditions continue to remain favorable. Please see the financial tables that follow the text of this press release for a reconciliation from GAAP net income guidance to adjusted income guidance.

Investment Activity

During the fourth quarter of 2016, the Company originated \$202.5 million of new investments bringing total originations for the year to \$691.8 million. During the quarter, iStar funded a total of \$283.8 million associated with new investments, prior financing commitments and ongoing development across its four segments, bringing the total fundings for the year to \$767.3 million. In addition, the portfolio generated \$426.5 million of repayments and sales during the quarter, bringing total proceeds received to \$1.28 billion for the year.

Investing Activity

\$ in millions

	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Corporate / Other	Total
Q4'16						
Originations	\$169.8	\$32.7	—	—	—	\$202.5
Fundings	\$197.1	\$43.0	\$15.2	\$28.2	\$0.3	\$283.8
Proceeds received	\$302.3	\$13.6	\$34.0	\$58.2	\$18.4	\$426.5
FY'16						
Originations	\$432.0	\$259.8	—	—	—	\$691.8
Fundings	\$474.0	\$86.9	\$69.9	\$135.9	\$0.6	\$767.3
Proceeds received	\$614.2	\$123.4	\$377.2	\$134.8	\$32.1	\$1,281.7

Note: Originations represent total commitments on new investments made during the quarter. Fundings represent capital expenditures and fundings on new investments and existing assets during the quarter. Net lease originations represent the total value of originations by iStar and by its net lease joint venture in which the Company owns a 52% interest.

New real estate finance investments originated in the fourth quarter are expected to generate a weighted average unlevered IRR of 10.2% over the life of the investments, while the net lease originations made in the fourth quarter are expected to generate a 9.4% IRR on our equity contributions over the term of the leases.⁽¹⁾

New real estate finance investments originated in 2016 are expected to generate a weighted average unlevered IRR of 11.0% over the life of the investments, while the

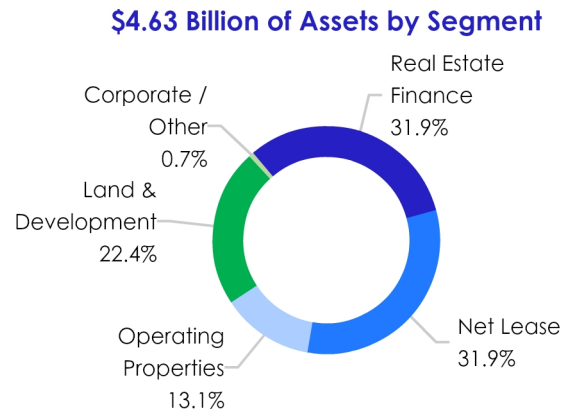


net lease originations made in 2016 are expected to generate a 9.3% IRR on our equity contributions over the term of the leases.⁽¹⁾

(1) IRRs are based on contractual investment terms such as coupon, rent and term. The Company makes assumptions as to the pace of fundings, timing of construction and residual value of real estate at the end of the lease term. The net lease joint venture can elect to take on leverage and the Company makes assumptions as to the amount of debt and the cost of debt the venture will take on. The net lease IRR includes the Company's estimate of the value of the residual at the end of the lease term. While the Company believes its assumptions are reasonable, they are dependent on future real estate market conditions, capital market conditions, interest rates and decisions by iStar and its joint venture partner. No assurance can be made that the Company's assumptions will reflect actual results.

Portfolio Overview

At December 31, 2016, the Company's portfolio totaled \$4.63 billion, which is gross of \$421.4 million of accumulated depreciation and \$23.3 million of general loan loss reserves.





A summary of quarterly activity is below:

Portfolio Rollforward

\$ in millions

	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Corporate / Other	Total
Net book value (9/30/16)	\$ 1,632.2	\$ 1,105.2	\$ 487.1	\$ 1,115.0	\$ 53.4	\$ 4,392.9
Investments ⁽¹⁾	197.1	27.3	12.8	20.4	0.3	257.9
Asset transfers between segments	(31.5)	—	96.7	(65.2)	—	—
Principal received / basis sold ⁽²⁾	(302.3)	(17.5)	(31.1)	(38.1)	(21.4)	(410.4)
Other ⁽³⁾	(45.1)	(5.5)	(3.3)	(1.7)	1.0	(54.6)
Net book value (12/31/16)	1,450.4	1,109.5	562.2	1,030.4	33.3	4,185.8
Add: Accumulated depreciation and general loan loss reserves	23.3	368.7	46.2	6.5	—	444.7
Gross book value (12/31/16)	\$ 1,473.7	\$ 1,478.2	\$ 608.4	\$ 1,036.9	\$ 33.3	\$ 4,630.5

Note: The table above include the Company's pro rata share of equity method investments.

(1) Includes fundings, capital expenditures, accruals, and deferred capitalized interest on loans.

(2) Includes repayment of deferred interest on loans.

(3) Real Estate Finance activity primarily represents repayment of a loan participation that was consolidated on iStar's balance sheet.

Real Estate Finance

iStar's real estate finance business targets sophisticated and innovative investors by providing one-stop capabilities that encompass financial alternatives ranging from full envelope senior loans to custom-tailored mezzanine and preferred equity capital positions.

At December 31, 2016, the Company's real estate finance portfolio totaled \$1.47 billion. The portfolio is categorized into iStar 3.0 loans, made post January 1, 2008, and legacy loans, which were all made on or prior to December 31, 2007.



The following table summarizes statistics for our real estate finance portfolio:

Real Estate Finance Statistics

\$ in millions

	iStar 3.0			Legacy		
	Q4'16	Q3'16	Q4'15	Q4'16	Q3'16	Q4'15
Gross book value	\$ 1,223.5	\$ 1,365.9	\$ 1,195.8	\$ 250.3	\$ 287.5	\$ 442.2
% of total loan portfolio	83%	83%	73%	17%	17%	27%
Performing loans	\$ 1,223.5	\$ 1,365.9	\$ 1,195.8	\$ 58.6	\$ 65.0	\$ 381.9
Non-performing loans	\$ —	\$ —	\$ —	\$ 191.7	\$ 222.5	\$ 60.3
% Performing / Non-performing	100% / 0%	100% / 0%	100% / 0%	23% / 77%	23% / 77%	86% / 14%
First mortgages / senior loans	74%	72%	66%	38%	44%	32%
Mezzanine / subordinated debt	26%	28%	34%	62%	56%	68%
Total	100%	100%	100%	100%	100%	100%
Wtd. avg. LTV ⁽¹⁾	64.1%	61.5%	60.0%	61.4%	65.4%	90.2%
Unlevered yield ⁽¹⁾	8.9%	9.0%	8.8%	8.5%	9.1%	6.9%
Wtd. avg. maturity (years) ⁽¹⁾	2.1	1.6	2.1	1.8	1.9	2.7
Weighted avg. risk rating ⁽¹⁾	3.07	2.61	2.93	2.20	2.36	3.50

Note: Gross book value represents the carrying value of iStar's loans, gross of general reserves. Risk rating scale based on 1 as lowest risk and 5 as highest risk. Risk ratings are based on internal metrics developed by management. They reflect management's current assessment and are not intended to predict outcomes. Actual performance of the assets may differ materially from management's current assessment of risk. See the "Loan Receivable Credit Statistics" table for additional detail on the Company's NPL and specific reserves.

(1) Includes performing loans only.

At December 31, 2016, the Company's non-performing loans (NPLs) were exclusively derived from its legacy loan portfolio and had a carrying value of \$191.7 million, down from \$222.5 million in the third quarter. The decline was primarily related to taking title to a parcel of land in downtown Chicago, IL.

Our remaining NPLs include a \$144.7 million loan secured in part by pledges of equity in a portfolio of hotels and is recourse to the borrower. The borrower ceased paying current interest after it filed for bankruptcy protection during the third quarter.

Net Lease

iStar's net lease business seeks to create stable cash flows through long-term leases to single tenants on its properties. The Company targets mission-critical facilities leased on a long-term basis to tenants, offering structured solutions that combine iStar's capabilities in underwriting, lease structuring, asset management and build-to-suit construction. Since 2014, the Company has invested in new net lease investments primarily through its net lease joint venture with a sovereign wealth fund.



At the end of the year, iStar's net lease portfolio totaled \$1.48 billion, gross of \$368.7 million of accumulated depreciation.

Net Lease Portfolio Overview

	<i>\$ in millions</i>
Wholly owned assets held for investment	\$1,384.3
Wholly owned assets available and held for sale	1.2
Joint venture investments ⁽¹⁾	92.7
Total	<u>\$1,478.2</u>

(1) Represents iStar's 52% interest in its net lease joint venture, which is an equity method investment. The venture's carrying value of total assets was \$511.3 million

During the quarter, the Company closed a new sale-leaseback in which it acquired two office/industrial campuses in Texas and Oklahoma for \$32.7 million, or a 7.75% going in cap rate, and leased them back to an investment grade tenant for a 15-year term. The Company obtained an amortizing \$19.6 million, 15-year non-recourse senior loan financing on the asset at a fixed interest rate of 3.875%. The Company intends to contribute this investment to its net lease joint venture. The Company's interest and commitment to deals within the joint venture fund is 52% of equity.

In addition, the Company recorded a gain of \$5.2 million during the quarter associated with the sale of one asset.

Net Lease Statistics

	<u>Q4'16</u>	<u>Q3'16</u>	<u>Q4'15</u>
Square feet (000s)	17,214	17,022	17,807
% Leased	98%	99%	96%
Wtd. avg. lease term (years)	14.7	14.6	14.9
Same store NOI (millions) ⁽¹⁾	\$33.2	\$31.1	\$31.9
Yield	9.1%	8.2%	8.4%

(1) Same store net operating income includes net lease assets owned on or prior to January 1, 2015 and were in service through December 31, 2016.

Operating Properties

At the end of the year, iStar's operating property portfolio totaled \$608.4 million, gross of \$46.2 million of accumulated depreciation, and was comprised of \$525.9 million of commercial and \$82.5 million of residential real estate properties. During the quarter, the Company invested \$15.2 million within its operating properties portfolio and received \$34.0 million of proceeds from sales. These sales generated \$5.1 million of gains.

Commercial Operating Properties

The Company's commercial operating properties represent a diverse pool of assets across a broad range of geographies and collateral types including office, retail and hotel properties. These properties generated \$21.0 million of revenue offset by \$17.5 million



of expenses during the quarter. At the end of the year, the Company had \$337.2 million of stabilized assets and \$188.7 million of transitional assets. iStar generally seeks to reposition transitional assets with the objective of maximizing their values through the infusion of capital and intensive asset management efforts. The Company made significant progress on this goal, having either stabilized or sold approximately \$450 million of operating properties including land developments repositioned into operating properties in 2016.

Commercial Operating Property Statistics

\$ in millions

	Stabilized Operating			Transitional Operating			Total		
	Q4'16	Q3'16	Q4'15	Q4'16	Q3'16	Q4'15	Q4'16	Q3'16	Q4'15
Gross book value	\$337.2	\$243.8	\$123.8	\$188.7	\$184.7	\$448.0	\$525.9	\$428.5	\$571.8
% of total	64%	57%	22%	36%	43%	78%	100%	100%	100%
Occupancy	86%	86%	89%	54%	55%	65%	74%	72%	74%
Yield	8.5%	8.4%	8.8%	1.5%	2.4%	2.8%	5.5%	5.9%	4.4%

Residential Operating Properties

At the end of the year, the \$82.5 million residential operating portfolio was comprised of 48 condominium units generally located within luxury projects in major U.S. cities.

Residential Operating Property Statistics (excluding fractional units)

\$ in millions

	Q4'16	Q3'16	Q4'15
Condominium units sold	11	11	12
Proceeds	\$22.9	\$15.4	\$13.9
Income	\$2.9	\$4.6	\$3.3



Land & Development

At the end of the year, the Company's land & development portfolio totaled \$1.04 billion, with eight projects in production, nine in development and 14 in the pre-development phase. These projects are collectively entitled for approximately 15,000 lots and units.

Land & Development Portfolio Overview

	<i>\$ in millions</i>
Wholly owned assets held for investment	\$952.1
Joint venture investments	84.8
Total	<u>\$1,036.9</u>

The Company's asset management efforts and capital investment have transformed its land portfolio from land that was only 20% properly positioned when it took ownership to a portfolio with approximately 90% of land properly positioned at the end of the year.

Land & Development Portfolio by Type

	<i>\$ in millions</i>			
	Master Planned Communities	Waterfront	Urban / Infill	Total
# of projects	10	6	15	31
In production	\$181.6	\$139.7	\$53.6	\$374.9
In development	257.2	138.5	3.6	399.3
Pre-development	130.5	7.6	124.6	262.7
Gross book value	<u>\$569.3</u>	<u>\$285.8</u>	<u>\$181.8</u>	<u>\$1,036.9</u>

Land & Development Activity for Q4'16

Land development revenue	\$8.0	—	\$6.0	\$14.0
Land development cost of sales	(6.9)	—	(4.3)	(11.2)
Gross margin	\$1.1	—	\$1.7	\$2.8
Income from sales of real estate	—	—	8.8	8.8
Earnings from land development equity method investments	0.1	2.5	(3.8)	(1.2)
Total	<u>\$1.2</u>	<u>\$2.5</u>	<u>\$6.7</u>	<u>\$10.4</u>
Capital expenditures / Contributions	\$14.5	\$1.3	\$4.6	\$20.4

During the quarter, the Company transferred Grand Vista, which represented 8.8% of its land & development portfolio, into its stabilized operating property portfolio after successfully signing a lease with a Fortune 100 company covering the full use of the site. The lease has a 5-year term, with one three-year extension. Based on the terms of the lease, the initial net operating income of the property will be \$7.5 million per year, versus \$(0.3) million of annual net operating loss at the property prior to the lease signing.



In addition, iStar sold Artesia, a 30-acre land and development project in Scottsdale, AZ for \$36.0 million to a newly formed 50/50 venture between iStar and Meritage Homes. iStar recognized \$8.8 million of income from sales of real estate reflecting the share of the interest sold to a third party. Both venture partners contributed \$7.0 million to the venture and iStar provided the venture with a \$27.0 million senior loan. The venture will seek to develop new communities at the mixed-use project, including more than 500 luxury condominiums and townhouses, a private 10-acre recreational park with running and walking trails, resort-style pools and a 20,000-square-foot community clubhouse. The two-, three- and four-bedroom residences are expected to be priced from the low \$400,000s to more than \$1 million.

As previously discussed, iStar acquired, via deed-in-lieu, title to an infill land asset in downtown Chicago, IL which had previously served as collateral for a loan held by the Company.

Capital Markets and Balance Sheet

The Company is capitalized with unsecured and secured debt, preferred equity and common equity.

Capital Structure

	<i>\$ in millions</i>
Secured debt	\$738.6
Unsecured debt	\$2,651.3
Preferred equity (A)	\$699.7
Common equity (B)	\$316.9
Total equity (A) + (B)	\$1,016.6
Accumulated depreciation and amortization and general loan loss reserves ⁽¹⁾ (C)	\$497.0
Adjusted common equity (B) + (C)	\$813.9
Adjusted total equity (A) + (B) + (C)	\$1,513.6

Note: Represents carrying value.

(1) Accumulated depreciation and amortization includes iStar's proportionate share of accumulated depreciation and amortization relating to equity method investments.

During the quarter, the Company retired \$378.3 million of convertible unsecured notes at maturity with \$369 million of cash and 815,000 shares of common stock. Along with the \$21.8 million of convertible unsecured notes that were repurchased in the third quarter, the Company reduced its diluted share count by 27.7 million shares during the year.

In addition, the Company repurchased 10.2 million shares of its common stock during the year for \$98.4 million, or an average price of \$9.67 per share. Combined with the convertible notes that were repaid, the Company reduced its fully diluted shares outstanding in 2016 by 37.9 million or 30.1%. As of December 31, 2016, the Company had



remaining authorization to repurchase up to \$50.0 million of common stock available to repurchase under its stock repurchase program.

Shares Outstanding

in millions

	Q4'16	Q3'16	Q2'16	Q1'16	Q4'15
Basic shares outstanding at end of period	72.0	71.2	71.9	75.4	81.1
3.0% convertible notes / strike of \$11.77 (if converted) ⁽¹⁾	—	17.0	17.0	17.0	17.0
1.5% convertible notes / strike of \$17.29 (if converted) ⁽¹⁾	—	10.3	11.6	11.6	11.6
4.5% Series J conv. preferred / strike of \$12.79 (if converted)	15.6	15.6	15.6	15.6	15.6
Other securities	0.7	0.8	0.8	0.8	0.8
Diluted shares outstanding at end of period	88.3	114.9	116.9	120.4	126.1

(1) Matured on November 15, 2016

During the quarter, the Company arranged a new \$170 million delayed draw secured term loan with Bank of America Merrill Lynch and J.P. Morgan. The facility bears interest at an initial rate of LIBOR + 1.50%. At the end of the year, the Company had not yet drawn on the facility.

Subsequent to year end, the Company repriced its \$500 million senior secured credit facility. The credit facility was repriced at par and bears interest at an annual rate of LIBOR + 3.75% with a 1.00% LIBOR floor, a 75 basis point reduction from the prior rate of LIBOR + 4.50% with a 1.00% LIBOR floor. Call protection was extended for six months. All other terms of the facility, including its June 2020 maturity and 1.25x required collateral coverage, remained the same.

The Company's weighted average cost of debt for the fourth quarter was 5.7%. The Company's leverage was 2.0x at the end of the quarter, within the Company's targeted range of 2.0x – 2.5x.

Leverage at 12/31/16

\$ in millions

Book debt	\$3,389.9	Book equity ⁽¹⁾	\$ 1,016.6
Less: Cash and cash equivalents	(328.7)	Add: Accumulated depreciation and amortization ⁽²⁾	473.7
Net book debt (A)	\$3,061.2	Add: General loan loss reserves	23.3
		Sum of book equity, accumulated D&A and general loan loss reserves (B)	\$1,513.6
		Leverage (A) / (B)	2.0x

(1) Includes \$699.7 million of preferred equity.

(2) Accumulated depreciation and amortization includes iStar's proportionate share of accumulated depreciation and amortization relating to equity method investments.



Liquidity

At the end of the year, iStar had unrestricted cash and combined capacity on its credit facilities of \$748.7 million.

Liquidity at 12/31/16

	<i>\$ in millions</i>
Unrestricted cash	\$328.7
Revolving credit facility capacity	\$250.0
Delayed draw term loan	\$170.0
Total liquidity	<u>\$748.7</u>

On November 30th, iStar was added as a constituent to the MSCI US REIT Index (RMZ), reflecting its hybrid business model and highly diversified portfolio. The inclusion in the high-profile index will make iStar's investment platform more visible and allow it to reach a broader pool of potential investors.



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iStar (NYSE: STAR) finances, invests in and develops real estate and real estate related projects as part of its fully-integrated investment platform. Building on over two decades of experience and more than \$35 billion of transactions, iStar brings uncommon capabilities and new ways of thinking to commercial real estate and adapts its investment strategy to changing market conditions. The Company is structured as a real estate investment trust ("REIT"), with a diversified portfolio focused on larger assets located in major metropolitan markets.

iStar will hold a quarterly earnings conference call at 10:00 a.m. ET today, February 24, 2017. This conference call will be broadcast live over the internet and can be accessed by all interested parties through iStar's website, www.istar.com. To listen to the live call, please go to the website's "Investor" section at least 15 minutes prior to the start of the call to register, download and install any necessary audio software. For those who are not available to listen to the live broadcast, a replay will be available shortly after the call on iStar's website.

Note: Statements in this press release which are not historical fact may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although iStar believes the expectations reflected in any forward-looking statements are based on reasonable assumptions, the Company can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from iStar's expectations include general economic conditions and conditions in the commercial real estate and credit markets, the Company's ability to generate liquidity and to repay indebtedness as it comes due, additional loan loss provisions, the amount and timing of asset sales, changes in NPLs, repayment levels, the Company's ability to make new investments, the Company's ability to maintain compliance with its debt covenants, the Company's ability to generate income and gains from operating properties and land and other risks detailed from time to time in iStar SEC reports.

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iStar
Consolidated Statements of Operations
(In thousands)
(unaudited)

	Three Months		Twelve Months	
	Ended December 31,		Ended December 31,	
	2016	2015	2016	2015
REVENUES				
Operating lease income	\$ 52,149	\$ 58,730	\$ 213,018	\$ 229,720
Interest income	29,276	32,463	129,153	134,687
Other income	11,435	9,718	46,515	49,931
Land development revenue	13,951	71,114	88,340	100,216
Total revenues	\$ 106,811	\$ 172,025	\$ 477,026	\$ 514,554
COST AND EXPENSES				
Interest expense	\$ 53,225	\$ 57,302	\$ 221,398	\$ 224,639
Real estate expense	33,344	35,607	138,422	146,750
Land development cost of sales	11,166	44,554	62,007	67,382
Depreciation and amortization	12,145	15,443	54,329	65,247
General and administrative ⁽¹⁾	21,594	18,757	84,027	81,277
(Recovery of) provision for loan losses	235	5,623	(12,514)	36,567
Impairment of assets	2,731	4,934	14,484	10,524
Other expense	1,142	29	5,883	6,374
Total costs and expenses	\$ 135,582	\$ 182,249	\$ 568,036	\$ 638,760
Income (loss) before other items	\$ (28,771)	\$ (10,224)	\$ (91,010)	\$ (124,206)
Income from sales of real estate	16,910	27,794	105,296	93,816
Earnings from equity method investments	3,095	6,249	77,349	32,153
Income tax benefit (expense)	306	(3,843)	10,166	(7,639)
Loss on early extinguishment of debt	(1)	(2)	(1,619)	(281)
Net income (loss)	\$ (8,461)	\$ 19,974	\$ 100,182	\$ (6,157)
Net (income) loss attributable to noncontrolling interests	2,039	546	(4,876)	3,722
Net income (loss) attributable to iStar	\$ (6,422)	\$ 20,520	\$ 95,306	\$ (2,435)
Preferred dividends	(12,830)	(12,830)	(51,320)	(51,320)
Net (income) loss allocable to HPU holders and Participating Security holders ⁽²⁾	—	(5)	(14)	1,080
Net income (loss) allocable to common shareholders	\$ (19,252)	\$ 7,685	\$ 43,972	\$ (52,675)

(1) For the three months ended December 31, 2016 and 2015, includes \$3,245 and \$1,947 of stock-based compensation expense, respectively. For the twelve months ended December 31, 2016 and 2015, includes \$10,889 and \$12,013 of stock-based compensation expense, respectively.

(2) HPU Holders were current and former Company employees who purchased high performance common stock units under the Company's High Performance Unit Program. On August 13, 2015, the Company repurchased and retired 100% of the outstanding HPU shares through an exchange offer. Participating Security holders are non-employee directors who hold common stock equivalents and restricted stock awards granted under the Company's LTIP who are eligible to participate in dividends.



iStar
Supplemental Information
(In thousands, except per share data)
(unaudited)

	Three Months		Twelve Months	
	Ended December 31,		Ended December 31,	
	2016	2015	2016	2015
ADJUSTED INCOME ⁽¹⁾				
<u>Reconciliation of Net Income to Adjusted Income</u>				
Net income (loss) allocable to common shareholders	\$ (19,252)	\$ 7,685	\$ 43,972	\$ (52,675)
Add: Depreciation and amortization	14,341	17,207	64,447	72,132
Add: (Recovery of) provision for loan losses	235	5,623	(12,514)	36,567
Add: Impairment of assets	6,331	6,100	18,999	18,509
Add: Stock-based compensation expense	3,245	1,947	10,889	12,013
Add: Loss on early extinguishment of debt	1	2	1,619	281
Less: Losses on charge-offs and dispositions	(2,225)	(51,723)	(14,827)	(55,437)
Less: HPU/Participating Security allocation	—	—	(23)	(1,706)
Adjusted income allocable to common shareholders	<u>\$ 2,676</u>	<u>\$ (13,159)</u>	<u>\$ 112,562</u>	<u>\$ 29,684</u>

(1) Adjusted Income allocable to common shareholders should be examined in conjunction with net income (loss) as shown in the Consolidated Statements of Operations. This non-GAAP financial measure should not be considered as an alternative to net income (determined in accordance with GAAP) or to cash flows from operating activities (determined in accordance with GAAP) as a measure of the Company's liquidity, nor is it indicative of funds available to fund the Company's cash needs or available for distribution to shareholders. It should be noted that the Company's manner of calculating this non-GAAP financial measure may differ from the calculations of similarly-titled measures by other companies. Management considers this non-GAAP financial measure as supplemental information to net income in analyzing the performance of our underlying business. Depreciation and amortization includes our proportionate share of depreciation and amortization expense relating to equity method investments and excludes the portion of depreciation and amortization expense allocable to non-controlling interests. Impairment of assets includes impairments on cost and equity method investments recorded in other income and earnings from equity method investments, respectively. Effective in the second quarter 2016, the Company modified its presentation of Adjusted Income to include losses on charge-offs and dispositions of previously impaired or reserved assets to provide a more informative metric for investors to help evaluate our operating performance. Losses on charge-offs and dispositions represents the impact of charge-offs and dispositions realized during the period. These charge-offs and dispositions were taken on assets that were previously impaired for GAAP and reflected in net income but not in Adjusted Income.

**Reconciliation of Adjusted Income per Share Guidance
to Net Income per Share Guidance**

	For the Year Ending December 31, 2017
Targeted Net Income per Diluted Common Share	\$0.65
Add: Depreciation and amortization	\$0.67 - \$0.75
Add: Other non-cash adjustments	\$0.51 - \$0.59
Less: Losses on charge-offs and dispositions	(\$0.36) - (\$0.44)
Targeted Adjusted Income per Diluted Common Share	\$1.50



iStar
Earnings Per Share Information
(In thousands, except per share data)
(unaudited)

	Three Months		Twelve Months	
	Ended December 31,		Ended December 31,	
	2016	2015	2016	2015
EPS INFORMATION FOR COMMON SHARES				
Income (loss) from continuing operations attributable to iStar ⁽¹⁾⁽²⁾				
Basic	\$ (0.27)	\$ 0.09	\$ 0.60	\$ (0.62)
Diluted	\$ (0.27)	\$ 0.09	\$ 0.55	\$ (0.62)
Net income (loss)				
Basic	\$ (0.27)	\$ 0.09	\$ 0.60	\$ (0.62)
Diluted	\$ (0.27)	\$ 0.09	\$ 0.55	\$ (0.62)
Adjusted income				
Basic	\$ 0.04	\$ (0.16)	\$ 1.53	\$ 0.35
Diluted	\$ 0.04	\$ (0.16)	\$ 1.15	\$ 0.35
Weighted average shares outstanding				
Basic	71,603	83,162	73,453	84,987
Diluted (for net income per share)	71,603	83,581	98,467	84,987
Diluted (for adjusted income per share)	72,038	83,162	114,102	85,395
Common shares outstanding at end of period	72,042	81,109	72,042	81,109

(1) Including preferred dividends, net (income) loss attributable to noncontrolling interests and income from sales of real estate.

(2) On August 13, 2015, the Company repurchased and retired 100% of the outstanding high performance unit (HPU) shares through an exchange offer.



iStar
Consolidated Balance Sheets
(In thousands)
(unaudited)

	As of		As of
	December 31, 2016		December 31, 2015
ASSETS			
Real estate			
Real estate, at cost	\$ 1,906,592	\$	2,050,541
Less: accumulated depreciation	(414,840)		(456,558)
Real estate, net	\$ 1,491,752	\$	1,593,983
Real estate available and held for sale	83,764		137,274
	<u>\$ 1,575,516</u>	\$	<u>1,731,257</u>
Land and development, net	945,565		1,001,963
Loans receivable and other lending investments, net	1,450,439		1,601,985
Other investments	214,406		254,172
Cash and cash equivalents	328,744		711,101
Accrued interest and operating lease income receivable, net	14,775		18,436
Deferred operating lease income receivable	96,420		97,421
Deferred expenses and other assets, net	199,649		181,457
Total assets	<u>\$ 4,825,514</u>	\$	<u>5,597,792</u>
LIABILITIES AND EQUITY			
Accounts payable, accrued expenses and other liabilities	\$ 211,570	\$	214,835
Loan participations payable, net	159,321		152,086
Debt obligations, net	3,389,908		4,118,823
Total liabilities	<u>\$ 3,760,799</u>	\$	<u>4,485,744</u>
Redeemable noncontrolling interests	\$ 5,031	\$	10,718
Total iStar shareholders' equity	\$ 1,016,564	\$	1,059,112
Noncontrolling interests	43,120		42,218
Total equity	<u>\$ 1,059,684</u>	\$	<u>1,101,330</u>
Total liabilities and equity	<u>\$ 4,825,514</u>	\$	<u>5,597,792</u>



iStar
Segment Analysis
(In thousands)
(unaudited)

FOR THE THREE MONTHS ENDED DECEMBER 31, 2016

	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Corporate / Other	Total
Operating lease income	\$ —	\$ 38,765	\$ 13,277	\$ 107	\$ —	\$ 52,149
Interest income	29,276	—	—	—	—	29,276
Other income	1,986	709	7,864	281	595	11,435
Land development revenue	—	—	—	13,951	—	13,951
Earnings from equity method investments	—	953	2,299	(1,177)	1,020	3,095
Income from sales of real estate	—	5,242	2,867	8,801	—	16,910
Total revenue and other earnings	\$ 31,262	\$ 45,669	\$ 26,307	\$ 21,963	\$ 1,615	\$ 126,816
Real estate expense	—	(5,024)	(19,358)	(8,962)	—	(33,344)
Land development cost of sales	—	—	—	(11,166)	—	(11,166)
Other expense	(1,086)	—	—	—	(56)	(1,142)
Allocated interest expense	(13,910)	(16,850)	(5,577)	(8,848)	(8,040)	(53,225)
Allocated general and administrative ⁽¹⁾	(3,699)	(4,450)	(1,564)	(3,601)	(5,035)	(18,349)
Segment profit (loss)	\$ 12,567	\$ 19,345	\$ (192)	\$ (10,614)	\$ (11,516)	\$ 9,590

(1) Excludes \$3,245 of stock-based compensation expense.



iStar
Segment Analysis
(In thousands)
(unaudited)

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016

	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Corporate / Other	Total
Operating lease income	\$ —	\$ 148,002	\$ 64,593	\$ 423	\$ —	\$ 213,018
Interest income	129,153	—	—	—	—	129,153
Other income	4,658	1,633	33,216	3,170	3,838	46,515
Land development revenue	—	—	—	88,340	—	88,340
Earnings from equity method investments	—	3,567	33,863	30,012	9,907	77,349
Income from sales of real estate	—	21,138	75,357	8,801	—	105,296
Total revenue and other earnings	\$ 133,811	\$ 174,340	\$ 207,029	\$ 130,746	\$ 13,745	\$ 659,671
Real estate expense	—	(19,058)	(82,401)	(36,963)	—	(138,422)
Land development cost of sales	—	—	—	(62,007)	—	(62,007)
Other expense	(2,719)	—	—	—	(3,164)	(5,883)
Allocated interest expense	(57,787)	(65,880)	(23,156)	(34,888)	(39,687)	(221,398)
Allocated general and administrative ⁽¹⁾	(15,311)	(17,585)	(6,574)	(13,693)	(19,975)	(73,138)
Segment profit (loss)	\$ 57,994	\$ 71,817	\$ 94,898	\$ (16,805)	\$ (49,081)	\$ 158,823

(1) Excludes \$10,889 of stock-based compensation expense.

AS OF DECEMBER 31, 2016

	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Corporate / Other	Total
Real estate						
Real estate, at cost	\$ —	\$ 1,384,255	\$ 522,337	\$ —	\$ —	\$ 1,906,592
Less: accumulated depreciation	—	(368,665)	(46,175)	—	—	(414,840)
Real estate, net	\$ —	\$ 1,015,590	\$ 476,162	\$ —	\$ —	\$ 1,491,752
Real estate available and held for sale	—	1,284	82,480	—	—	83,764
Total real estate	\$ —	\$ 1,016,874	\$ 558,642	\$ —	\$ —	\$ 1,575,516
Land and development, net	—	—	—	945,565	—	945,565
Loans receivable and other lending investments, net	1,450,439	—	—	—	—	1,450,439
Other investments	—	92,669	3,583	84,804	33,350	214,406
Total portfolio assets	\$ 1,450,439	\$ 1,109,543	\$ 562,225	\$ 1,030,369	\$ 33,350	\$ 4,185,926
Cash and other assets						639,588
Total assets						\$ 4,825,514

- more -



iStar
Supplemental Information
(In thousands)
(unaudited)

**Twelve Months Ended
December 31, 2016**

OPERATING STATISTICS

Expense Ratio

General and administrative expenses - trailing twelve months (A)	\$	84,027
Average total assets (B)	\$	5,272,579
Expense Ratio (A) / (B)		1.6%

**As of
December 31, 2016**

UNENCUMBERED ASSETS / UNSECURED DEBT

Unencumbered assets (C) ⁽¹⁾	\$	3,777,656
Unsecured debt (D)	\$	2,669,772
Unencumbered Assets / Unsecured Debt (C) / (D)		1.4x

UNFUNDED COMMITMENTS

Performance-based commitments ⁽²⁾	\$	406,477
Strategic investments		45,540
Total Unfunded Commitments	\$	452,017

LOAN RECEIVABLE CREDIT STATISTICS

As of

	<u>December 31, 2016</u>		<u>December 31, 2015</u>	
Carrying value of NPLs /				
As a percentage of total carrying value of loans	\$ 191,696	14.0%	\$ 60,327	3.9%
Total reserve for loan losses /				
As a percentage of total gross carrying value of loans ⁽³⁾	\$ 85,545	5.9%	\$ 108,165	6.6%

(1) Unencumbered assets are calculated in accordance with the indentures governing the Company's unsecured debt securities.

(2) Excludes \$158.7 million of commitments on loan participations sold that are not the obligation of the Company but are consolidated on the Company's balance sheet.

(3) Gross carrying value represents iStar's carrying value of loans, gross of loan loss reserves.



iStar
Supplemental Information
(In millions)
(unaudited)

PORTFOLIO STATISTICS AS OF DECEMBER 31, 2016⁽¹⁾

Property Type	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Total	% of Total
Office / Industrial	\$ 168	\$ 772	\$ 122	\$ —	\$ 1,062	23%
Land & Development	—	—	—	1,037	1,037	22%
Hotel	333	136	108	—	577	12%
Entertainment / Leisure	—	490	—	—	490	11%
Mixed Use / Collateral	292	—	171	—	463	10%
Condominium	381	—	82	—	463	10%
Other Property Types	237	23	—	—	260	6%
Retail	63	57	125	—	245	5%
Strategic Investments	—	—	—	—	34	1%
Total	\$ 1,474	\$ 1,478	\$ 608	\$ 1,037	\$ 4,631	100%

Geography	Real Estate Finance	Net Lease	Operating Properties	Land & Dev	Total	% of Total
Northeast	\$ 790	\$ 380	\$ 47	\$ 234	\$ 1,451	31%
West	87	305	38	362	792	17%
Southeast	127	235	150	157	669	15%
Mid-Atlantic	168	153	54	219	594	13%
Southwest	77	184	239	28	528	11%
Central	151	79	66	32	328	7%
Various	74	142	14	5	235	5%
Strategic Investments	—	—	—	—	34	1%
Total	\$ 1,474	\$ 1,478	\$ 608	\$ 1,037	\$ 4,631	100%

(1) Based on carrying value of the Company's total investment portfolio, gross of accumulated depreciation and general loan loss reserves.